



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

MEETING DATE	2019-11-06 10:05 - School Board Operational Meeting
AGENDA ITEM	ITEMS
CATEGORY	EE. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

Special Order Request	
<input type="radio"/> Yes	<input checked="" type="radio"/> No
Time	
Open Agenda	
<input checked="" type="radio"/> Yes	<input type="radio"/> No

ITEM No.:
EE-30.

TITLE:
Direct Negotiation Agreements - FY20-161 - Federal and State Lobbying Services

REQUESTED ACTION:
Approve the recommendation for the above Direct Negotiation Agreements. Contract Term: January 1, 2020 through December 31, 2022, 3 Years; User Department: Legislative Affairs; Award Amount: \$756,000; Awarded Vendor(s): Alcalde & Fay, Ltd. Inc.; Ballard Partners, Inc.; Becker Poliakoff, P.A.; GrayRobinson, P.A.; Small/Minority/Women Business Enterprise Vendors: None.

SUMMARY EXPLANATION AND BACKGROUND:
Legislative Affairs and Procurement & Warehousing Services had directly negotiated Federal and State Lobbying Services with the vendors Alcalde & Fay, Ltd. Inc., Ballard Partners, Inc., Becker Poliakoff, P.A., and GrayRobinson, P.A. These recommended vendors have strong and reputable representation with The School Board of Broward County, Florida, for lobbying services for the federal and state governments.

These Agreements have been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:
 Goal 1: High Quality Instruction
 Goal 2: Safe & Supportive Environment
 Goal 3: Effective Communication

FINANCIAL IMPACT:
The estimated financial impact to the District will be \$756,000 for the initial term of the contract. The funding source will come from the Legislative Affairs' operating budget. The financial impact represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

EXHIBITS: (List)
(1) Executive Summary (2) Financial Analysis Worksheet (3) Agreements-4 (4) Supplier Evaluations-4

BOARD ACTION:

(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:

Name: John Sullivan	Phone: 754-321-
Name: Mary C. Coker	Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Senior Leader & Title
Maurice L. Woods - Chief Strategy & Operations Officer

Signature

Electronic Signature

Approved In Open Board Meeting On: _____
By: _____
School Board Chair